



Wollongong Golf Club
EST. 1897

Wollongong Golf Club Limited

(Incorporated in New South Wales)
ABN 20 000 740 983

ANNUAL REPORT FOR THE YEAR ENDED 30 JUNE 2014

TO BE PRESENTED AT THE

ANNUAL MEETING OF MEMBERS
TO BE HELD AT THE CLUBHOUSE ON
Thursday 23rd October 2014
at 6.00pm

Wollongong Golf Club Limited
ABN: 20 000 740 983
(A company limited by guarantee)

Registered office and principal place of business

151-161 Corrimal Street
Wollongong NSW 2500

Other information

Wollongong Golf Club Limited, incorporated and domiciled in Australia, is a company limited by guarantee.

Membership

| | 2014 | 2013 |
|-----------------------|--------------|--------------|
| Life members | 8 | 9 |
| Honorary members | 0 | 1 |
| Full playing members | 443 | 453 |
| Lady members | 130 | 130 |
| Weekday members | 61 | 52 |
| International members | 0 | 9 |
| Social members | 2,883 | 3,093 |
| Junior members | 19 | 30 |
| Totals | 3,544 | 3,777 |

Wollongong Golf Club Limited
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| | |
|-----------------|---|
| President: | Adam Giddings |
| Vice-president: | Lynne Townsend |
| Captain: | Ralph Stevenson(Elected 2013) Neil Masters (Retired 2013) |
| Treasurer: | Murray Reid |
| Board members: | Ann Woods John Peedom Geoff Jones Paul Fenton Colin Bloomfield (Elected Nov 2013) |

Sub committees

| | |
|-----------------------|--|
| Match and greens: | Neil Masters (Retired 2013) Ralph Stevenson(Chair) Lynne Townsend Leigh Hingston Des Shearer (Resigned 2014) Margret Reid Jake Gibbs Colin Bloomfield Greg Kerr (Appointed 2014) |
| Membership committee: | Ann Woods (Chair) John Peedom Judy Newell Leigh Hingston Paul Fenton Colin Bloomfield |
| Ladies' committee: | Judy Newell (Chair) Kaye Mulligan (Retired) Gloria Swift Margaret Reid (Capt) Mary Lavery Debbie Dunreath-Cooper June Moore Beth Johnston Veronica Vlandys(Retired) Amanda Poidevin Valerie Leiner Heather Maughan Helen Sciberras |
| House Committee | Geoff Jones (Chair) Ralph Stevenson John Peedom Murray Reid Lynne Townsend |

Other positions

| | |
|------------------------|---|
| General Manager: | Leigh Hingston |
| Course Superintendent: | Jake Gibbs |
| Club Professional: | Gregg Kerr (Appointed 2014) Des Shearer(Resigned 2014) |

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President's report

The result for the 2013 – 2014 year has been remarkable, not only for bettering last year's "*best ever new clubhouse*" trading result, but because of what was achieved whilst doing so. The successful delivery of the course redevelopment project, a mammoth undertaking which provided a spectacular outcome, the launch of the new Spike Bar as a long awaited member only area, the enhanced Murphy-McEwan Lounge and improvements in the accommodation area required diligent management of the budget. Thanks to Leigh and his team for their outstanding efforts in achieving this result.

The Board is firmly focussed on the development and implementation of the strategic plan and is continuing on an evolutionary path toward a long term strategy for the betterment of the club and members. Elements of this planning process include member surveys, where member views are canvassed. Also, achieving the engagement of staff is extremely important. Significant work will be undertaken this coming year in this space which will enable the club to add the leverage of stewardship of the club by our staff to the existing strong commitment of members.

In this year's plan the main focus will be on the debt recovery program to enable our club to be in a sustainable long term position. Our main focus is to maximise and enhance revenue whilst continuing to control expenditure aiming to achieve if not exceed budgetary expectations. To this end we have embarked on a marketing plan to shape our image and presentation to the prospective member or visitor. Key to this plan is the new website which is a vast improvement on its predecessor. Also included is the rationalisation of the brand of the club, including the logo. At one stage more than a dozen different versions of our logo were found; a revised logo aims to present a uniform identity which is initially shown on the website. Over the coming months members will observe its roll-out with stationary and signage all being brought into alignment. This may seem trivial, but it is an essential step to a broader advertising program; the aim of which is to gain more golfing members and visitors to share in the experience that is Wollongong Golf Club. Be it meeting friends for a coffee, purchasing equipment in the Pro-shop, enjoying a meal in the restaurant or booking a wedding function in the function room. As our website proudly says we have an "*Ideal Location*" and can offer "*Unique Experiences*" to all who choose to share them. The club needs you, the Wollongong Golf Club member to assist in the promotion of the club to ensure that this plan comes to fruition.

I would like to recognise the efforts of Ralph Stevenson and Leigh for their work in bringing the Jack Newton Junior State championships to our club which was a great success and a wonderful opportunity to showcase our new course.

Once again this year we have farewelled senior staff members. Great thanks go to Graham Baxter and Des Shearer both of whom exhibited great drive and passion for our club and members. Best wishes to them both for the future. We welcome Greg Kerr to the Golf Operations Manager position, bringing extensive retail and golf management experience to our club.

Many thanks go to members for your enduring support; results such as reported this year are unachievable without you. Thanks also to my fellow Board members, members of sub committees and volunteers for your tireless work. I look forward to an even better result for this next year.

Yours in Golf

Adam Giddings

President

Wollongong Golf Club Limited
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Treasurer's report

I have pleasure in presenting my report for the financial year ended 30 June 2014.

As the financial report reflects we have had another extremely strong year. Our net result before depreciation and interest shows a profit of \$292,848 which is a \$19,905 improvement on the profit of \$272,935 in 2013. The result, after depreciation of \$436,730 and interest of \$59,369 is a loss of \$203,251 (2013: \$(238,567)).

This is an excellent result in a period where the course was undergoing substantial changes and was reduced to 16 holes for a 6 month period over summer. During the year the income from competition fees increased however this was slightly offset by a decline in Green Fees.

The redevelopment of the first and eighteenth fairways and the first, seventh and seventeenth greens was funded with a bank loan of \$304,000. Recent rainfall has shown that the work on the fairways to be a worthwhile investment in reducing the number of playing days lost due to flooding. The transfer of \$50 per member from bar levy to capital levy has already enabled us to make a \$50,000 lump sum reduction in the loan. It is the strategy of the Club to continue with lump sum payments and repay this debt within 5 years.

In addition to the course work undertaken, the refurbishment of the Members-only Spike Bar has been warmly welcomed by members. It now provides a private area for members to meet and socialise. It is a great place to enjoy a beverage and a meal after a round of golf. I encourage members to utilise this facility.

One of the main goals of the management team in 2014 was to control costs in all areas of the clubs performance. I am pleased to announce that this has been achieved with only a 2% growth in costs over the year. It remains a major area of focus in 2015. Another goal of the Club is to be a good corporate citizen of the Illawarra and in this vein I would like to congratulate the members of the Club for the contribution they make to raising money for charity. A number of Charity days are held by the members and they contribute thousands of dollars to various charities. I encourage all members to take up the challenge and hold a few more charity days in the coming 12 months.

I would like to thank my fellow Board members for the time and effort they put into this Club. Their generosity of time in attending meetings both Board and committee, and their commitment in making decisions for the betterment of the whole Club is much appreciated.

Finally thank you to the members of the club who have supported the Board decisions made during the year for the betterment of all members. I believe we have the best club in the Illawarra. I encourage you to make Wollongong Golf Club the first option when deciding where to meet friends and socialise. It is through the support of all members that the Club survives and thrives.

Murray Reid

Treasurer

Wollongong Golf Club Limited
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Match Committee Report

Dear Members,

Course

The year has passed with some necessary planned disruption to the course, with the first, seventh and seventeenth holes being affected by re-development. Members from November 2013 were affected by the remodelling and played 16 holes, with the shortened seventh and sixteenth holes imposing restrictions which were in place until April 2014.

The disruption was of a temporary nature which I am sure you will all agree has resulted in a more challenging and interesting course for both members and guests. Upon reflection, many members enjoyed for the limited time, the sixteen holes and the uniqueness of the sixteenth.

Jake Gibbs the course Superintendent and his dedicated team worked tirelessly to ensure standards were maintained in the development and the members gained maximum returns from the investment. He has established progressive budgets and purchased capital equipment to engender quality outcomes in terms of course maintenance.

This year Jake and his team have undertaken a series of projects including tee and path developments and drainage works which have resulted in a vastly improved course which has greater playability under a variety of weather conditions.

The efforts of the volunteers are once again recognised and valued, adding value to the course and decreasing costs. The fruits of their labour will be celebrated with the opening of the new hitting nets to be operational in the near future. The donations of the Vets is appreciated in making such a valuable asset for members to warm up and mitigate risks to well used bodies on the course.

Greens nurtured by the course staff have evoked positive comments and are likened to the best greens along the eastern coast of Australia. A nursery green has been developed at the base of the seventh green and is deemed compulsory GUR and accordingly should not be used for practice putting or chipping.

Considerable work has carried out on reshaping and re-sanding bunkers. It would be of immense value if all bunkers could be refreshed and remodelled in a short space of time. Unfortunately, limited finances are a constraint and a schedule has been implemented to carry out work over a specified time period.

2014 saw the redevelopment of the hole of the week, a gentle reminder to members of the need to support the course and repair divot and pitch marks which detract from the course and the usability by players.

We have a most favourable course, central to the CBD and flanked on the eastern side by an expanse of sandy foreshores and ocean. This factor along with the professional approach to the management of the course by Jake Gibbs and staff ensures our valuable resource will continue to be a jewel in the crown for current and future golfers to enjoy with limited recreation time.

Professional Shop

The professional shop continues to thrive under the close management of Greg Kerr, the competent Manager of Golf Services. Greg is extremely focused and supportive, bringing in new reporting systems and KPI's which are a challenge to meet. Greg is supported by a most focused team of professionals who espouse an approach where customers receive a quality service. The golfing membership, encouraged by the variety and quality of stock, in addition to the prompt service have patronised the shop and this ensures it continues to thrive for the betterment of the club and course.

Darius Gear continues to support juniors and his commitment is invaluable in promoting junior membership which is so important for the future of the club

Competitions

The Peter Fitzgerald Real Estate mixed competition again proved very popular and accordingly, many thanks are extended to the firm for its continuing support of medley golf at Wollongong Golf Club

Involvement in the Masters Breakfast competition continues to grow and the success of the event is measured by numbers attending. The event will be fostered again next year for member enjoyment and participation.

Once again sponsorship has been of immense value to the club and accordingly, those who have generously undertaken support are appreciated. Members who have sponsored events will be contacted later in the year for ongoing support. In addition, those who are seeking to sponsor in any way will be welcomed and recognised.

Ongoing thanks must go to Paul Fenton of Fenton and Associates, financial planners, for their generous ongoing sponsorship of junior golf in the club. The funding has certainly acted as a stimulus for the golf professional staff to attract, develop and promote a junior membership and potential members with the 'come and try' approach.

Club Champions for 2014:

Club Champion: Chris Barrett

A Reserve: Ray Clarence

B Grade: John Mussared

C Grade: Bill Lavery

Foursomes: Chris Barrett, Daniel Guerin

Wollongong Open: Travis Smyth (St. Michaels)

South Coast Amateur Open: Jordan Zunic (Port Kembla)

Ladies Champion: Colleen Bell

Runner / Up: Lynne Townsend

Ladies Foursomes: Lynne Townsend, Kay Marsh

Ladies 4BBB Championship: Heather Maughan Bobbie Newhouse

Mixed Foursomes: Lynne Townsend, Ron Townsend

South Coast Champion: Colleen Bell

Mens Gold Medal: Mark O'Keefe

Women's Gold Medal: Jill Taylor

Bob Mc Ewan: Bill Wilson, Michael Harding

Pennants

Once again the club pennant teams performed very well this year and there is an inherent pride in being a member of a competitive team representing Wollongong Golf Club. Each team was in a distinctive club gear. The Committee would like to extend a warm thank you to managers who managed teams and facilitated communication and a spirited approach to a long standing tradition.

There is one team that excelled, that being the men's Illawarra pennant side who won the coveted pennant which is displayed in the foyer of the club. Members of the team were; Chris Barrett (C); Claudio Cellini; Justin Craig, Alan Fensom Garry Murphy; Brian Munkman; Stephen Webb and Mark Wilson

I would also like to thank all players who gave their time to represent the club in the women and men's pennants, and trust we have ongoing pride in the club to field strong sides to achieve greater heights in 2015

An initiative of the Match and Greens committee was to promote an approach to speed up play on the course. Wollongong Golf Club is a : 'Ready Golf Club'. I trust you are or will be a ready golfer and continue to enjoy your valuable recreation time on a great course.

Ralph Stevenson

Club Captain

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Membership Committee Report

Thank you, thank you, thank you.

Thank you for your understanding of the Board's decision to raise the capital levy to assist with the financing of the course construction. This has enabled the Board to achieve its vision to "*offer a high quality golfing experience by providing a well maintained and challenging course*", while also honoring its commitments to capital expenditure and debt reduction.

Thank you for your patience during the construction process when the course was reduced to 16 holes, when you had to give way at various times to machinery and staff and for your donation of so many balls to the juniors' bin because they entered the construction zone!

And thank you for your continued support of the Board and the Club through your ongoing membership and use of the facilities.

2013/14 was certainly a big year for the Club. The Membership Committee's function is to ensure that the Club provides quality membership services such that we both retain existing members and attract new members. I am pleased to advise that in monetary terms, we achieved our budget for membership fees in 2013/2014. However, we are aiming to do better next year and to achieve budget in member numbers across all categories.

This year, the Club introduced the following additional benefits for members:

- The refurbishment of the Spike Bar and its dedication as a members/and guests only area.
- The reconstruction and improvement of the 1st, 7th, 17th and 18th holes, greens and tees.
- Introduction of member discounts in the pro shop.
- Introduction of night golf.
- Introduction of a more user friendly website.
- Introduction of the MiClub scoring system.
- Increased communication to members through monthly newsletters and information sessions.

We are constantly looking at additional improvements to member benefits which we can achieve within budget constraints and we welcome your ongoing suggestions.

Last year I flagged the necessity to work on increasing junior membership. With the assistance of our junior corporate sponsor Paul Fenton and Associates we held a couple of "Play Golf for Free" Junior days, and we are well on our way to the establishment of a strong and viable junior development program. Particular thanks must go to Darius Gear for the tremendous work he has put into this project. This will be a work in progress and I believe that we are certainly heading in the right direction.

I would like to thank our General Manager and his staff for their ongoing commitment to providing superior member services.

Once more I encourage you all to support the Club through the use of our facilities, promote the Club to others and to ensure that you enjoy our magnificent facilities. It is after all the best golf course on the coast.

Ann Woods
Chair
Membership Committee

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House Committee Report

The Committee comprises:

| | |
|----------------------------------|-----------------------------|
| Ralph Stevenson | Lynne Townsend |
| Murray Reid | John Peedom |
| Geoff Jones | Various Department Managers |
| General Manager (Leigh Hingston) | |

The Committee met monthly where Managers provided activity reports and were able to discuss the reports and provide answers to committee members.

Overall the operations within the Club House provided very pleasing trading results during the year and the facility was extremely well patronised and appreciated by members and guests

Individual Department performances are summarised as follows:

Accommodation

The income for year was above budget with occupancy rates at approximately 85% and an average room rate of \$173.00 per night.

Bar

Gross income was under budget for the year partially due to the reallocation of part of the member levy from Bar to Course. Improvements works during the year to the Course and Spike Bar also had an impact.

Gaming

Income was on budget with majority of the gaming income being generated from the poker machines. Keno performed well with TAB basically supplying a service to members rather than income source. The Poker machines continued to be upgraded and rotated as required.

Restaurants/Functions

North Shore Catering reported a good year from restaurant operations with income & covers to expectations. Regular menu changes were undertaken and the restaurant continues to achieve high customer satisfaction levels. Functions were below budget and more focus is required by both the Club and the caterer in this regard.

Major capital expenditure was undertaken in the Club House this year in the following areas:

Spike Bar

A major upgrade was undertaken to this area with new décor and furniture. This has received great feedback from members with significant increase in income and usage. Approximately \$70,000 was spent with works co-ordinated by Graham Baxter who was congratulated on an outstanding job.

Murphy McEwan Lounge

New furniture was purchased for this area at the same time as the Spike Bar.

Restaurant

We increased the number of seats in the Restaurant area to 180. We have a current replacement policy of 30 new chairs per annum. Capital expenditure was approximately \$7,500.

Accommodation

Replacement of mattresses and painting of rooms was undertaken throughout the year and approximately \$7,500 required for various repairs to pass the Best Western audit. Total expenditure was approximately \$50,000. More capital is required to refurbish rooms over the next 12 months to maintain our current 4 star Best Western rating.

Congratulations to Leigh and his Department Managers on a very good year and thanks to all Committee members for their valued time and input.

Geoff Jones

Chair

House Committee

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General Managers Report

This financial year saw the deployment of resources across various income centres as a result of the Boards robust capital prioritisation schedules for the business. Revenue for the organisation increased by 3% to \$4,241,155 (2013: \$4,110,485). This is an outstanding result considering the nature of the capital projects undertaken. The Club traded through a major redevelopment project and these income results highlight a potential latent demand for our product. We look to capitalise on this in the coming year and as this report is drafted, all signs for growth are positive.

The Club invested heavily in improving the business product through key projects. The most notable is the work undertaken on the course, reflecting the second stage of the courses master plan. The work cost \$350,000, one seventh raised through the activation of the course capital levy. The project would not have gone ahead without these funds and the tangible experience on course is now realised. The return to play factor of our course is now second to none with major rainfall events having little influence on when members can play golf. Thank you for your patience throughout the period of disruption. Particular thanks go to our Course Superintendent Jake Gibbs and his team, Kenann Hobbs, Dan, Guerin, Matthew Taylor, Patrick Asher, Blake Redman and David Warmen for their commitment and drive. Without their work throughout the construction period, the result would not have been realised. Thanks also to Mike Harben who guided the Club through the murky waters of a major development project; his insight is most valued.

Other projects this year included the refurbishment of the Spike bar in an effort to create a 'home of golf' for members of the Club. We continued investment into our facility including accommodation to ensure our product remains competitive in the market, ultimately enhancing the experience of visitors to the region and our ability to pursue our core objectives in the delivery of golf. The Club worked with local Golf Clubs to develop a tourist route for visitors to the region; Grand Pacific Golf. This melding of local product for both domestic and international markets is a step forward for the local golfing sector. The Club also lead the way locally with new technologies introducing MiClub in the proshop, installed to enhance your golfing experience at the Club. The proshop continues to improve as Wollongong largest golfing retailer. If we don't have it, we can get it. These projects occurred in unison with the retirement of debt as outlined in the Clubs debt reduction strategy supporting the strategic plan for the business.

Finally, thank you to all the staff at Wollongong Golf Club for your commitment. Your work is noticed and most valued. The Club will continue to set local benchmarks for the delivery of golf and hospitality for our members and guests. Thank you for choosing membership at Wollongong Golf Club.

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Core and Non-core Property

Pursuant to Section 41J of the Registered Clubs Amendment Act 2006 for the financial year ended 30 June 2013

Core property of the Club is at:

1. 151-161 Corrimal Street, Wollongong NSW 2500

Comprising;

- (i) The defined premises of the Club
- (ii) Golf course and associated facilities
- (iii) Car park area

2. Lot 1 Ross Street, Wollongong NSW 2500
3. Lot 1A Ross Street, Wollongong NSW 2500
4. Lot 2 Ross Street, Wollongong NSW 2500

Explanatory Notes

1. Section 41J(2) of the Registered Clubs Act requires the Annual Report to specify the core property and non-core property of the Club as at the end of the financial year to which the report relates.
2. Core property is any real property owned or occupied by the Club that comprises:
 - (a) the defined premises of the Club; or
 - (b) any facility provided by the Club for use of its members and their guests; or
 - (c) any other property declared by a resolution passed by a majority of the members present at a general meeting of ordinary members of the Club to be core property of the Club.
3. Non-core property is any other property other than that referred to above as core property and any property which is declared by the members at a general meeting of ordinary members of the Club not to be core property.
4. The significance of the distinction between core property and non-core property is that the Club cannot dispose of any core property unless:
 - (a) the property has been valued by a registered valuer within the meaning of the Valuers Act 2003; and
 - (b) the disposal has been approved at a general meeting of the ordinary members of the Club at which a majority of the votes cast support the approval; and
 - (c) any sale is by way of public auction or open tender conducted by an independent real estate agent or auctioneer.
5. These disposal provisions and what constitutes a disposal for the purposes of section 41J are to some extent modified by regulations made under the Registered clubs Act and by Section 41J itself.
6. The requirement to specify core property and non-core property in the Annual Report of the Club came into effect on 21 December 2007.

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Directors' report

The directors present their report together with the financial report of Wollongong Golf Club Limited ("the Company") for the year ended 30 June 2014 and the auditor's report thereon.

The directors of the Company at any time during or since the financial year are:

| Name | Position | Details | Occupation |
|-----------------------------|-----------------|--|-----------------------------|
| Adam Giddings | President | Member – 17 years President – 3 Years Director – 7 years | Long Term Planner |
| Lynne Townsend | Vice President | Member - 43 years Vice-president-5 years | Teacher |
| Murray Reid | Treasurer | Member –11 years Treasurer – 5 years | Chartered Accountant |
| Neil Masters (Retired 2013) | Captain | Member - 28 years Director – 9 years | Retired University Lecturer |
| Ralph Stevenson | Captain | Member – 30 years Director – 16 years Captain – 1 year | Retired Manager Operations |
| Geoff Jones | Director | Member – 41 years Director – 17 years | Real Estate Agent |
| Paul Fenton | Director | Member – 8 years Director – 3 years | Financial Advisor |
| John Peedom | Director | Member – 52 years Director – 12 years | Retired Solicitor |
| Ann Woods | Director | Member – 30 years Director - 5 years | Solicitor |
| Colin Bloomfield | Director | Member – 2 years Director – 1 year | Company Director |

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Directors' report (cont'd)

Attendance at directors' meetings

The number of director's meetings and number of meetings attended by each of the directors of the Company during the financial year are:

| Director | Directors' meetings held during term | Directors' meetings attended |
|------------------|--------------------------------------|------------------------------|
| Adam Giddings | 14 | 14 |
| Lynne Townsend | 14 | 13 |
| Murray Reid | 14 | 12 |
| Neil Masters | 4 | 3 |
| Ralph Stevenson | 14 | 14 |
| Geoff Jones | 14 | 12 |
| Paul Fenton | 14 | 12 |
| John Peedom | 14 | 14 |
| Ann Woods | 14 | 14 |
| Colin Bloomfield | 10 | 8 |

Company Secretary

Mr Leigh Hingston has held the position of Company Secretary since June 2012 and has a background of 11 years' experience within the golf club industry.

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Directors' report (cont'd)

Short-term objectives:

- Establish marketing plan for business growth
- Achieve or exceed annual budget by continuing to improve trade income in all areas and to monitor for savings
- Monitor of the Wollongong Golf Club strategy to minimise the impact of stormwater on the course
- Completion of the identified course development
- Implement capital works as prioritized
- Increase and maintain membership across all categories

Strategy for achieving these objectives:

- The board and management are implementing a strategic plan focusing on driving income levels while in turn, improving the net income retention percentages for individual operating departments

Long-term objectives

- Implement clear debt reduction strategy plan (3yr-5yr)
- Identify and prioritise capital expenditure in line with financial strategy (3-5yrs)
- Completion of the course master design
- Resolve new maintenance shed location and funding options
- Explore future clubhouse redevelopment

Strategy for achieving these objectives

- Repaying the Club's business loans
- Investing in clubhouse development and refurbishment to improve trade
- Protecting the integrity of golf membership values
- Developing new centres for income

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Directors' report (cont'd)

Principal activities

The principal activities of the Company during the financial year were to maintain and conduct a golf club for the benefit of club members and their friends, to promote the game of golf and to encourage social activities between members of the club.

Results

The operating loss for the year amounted to \$203,251 (2013: \$238,567 loss). The summary reads as follows:

| | This Year | Last Year |
|---|-------------------|-------------------|
| Surplus (Deficit) from Trading Operations | \$233,479 | \$195,989 |
| Depreciation of Assets | (169,348) | (\$166,541) |
| Building Depreciation - Clubhouse | (267,382) | (\$268,015) |
| <hr/> Total Loss from Trading Operations | <hr/> (\$203,251) | <hr/> (\$238,567) |

Catering

North Shore Catering has continued to grow their business, licence fees payable to the Company amounted to \$164,114 (2013: \$133,827).

Poker machines

Twenty one poker machines operated throughout the financial year. Net gaming revenue amounted to \$216,620 (2013: \$221,243).

Bar trading

Bar sales recorded a slight decrease \$971,736 (2013: \$1,029,304). A reallocation of the Bar Levy to the Course Capital Levy influenced results.

Accommodation trading

Room income amounted to \$959,713 (2013: \$924,118). Effective channel management and yield structured selling of accommodation has contributed to a positive result.

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Directors' report (cont'd)

Staff costs

Staff wages and on-costs increased to \$1,421,516 (2013: \$1,262,561). Middle management entitlements and the inclusion of the proshop wage cost contributed to an increase in wages against 2013 with the first full year of employee structures realised.

Events Subsequent to Balance Date

No matters have arisen since the end of financial year that will significantly affect the operations or financial results of the Company in future financial years.

Likely developments

The Directors, in conjunction with management are continually seeking strategies to reduce overheads and improve trading. The Company will continue to review the profitability and operations of the Company. The Board has established a "2014/15 Strategic Direction" document, setting out its plans and goals. The desired outcomes include:-

- Execute marketing plan for business growth
- Achieve or exceed annual budget by continuing to improve trade income in all areas and to monitor for savings
- Monitor the continued implementation of the Wollongong Golf Club strategy to minimise the impact of stormwater on the course
- Completion of the identified course development
- Implement capital works as prioritized
- Increase and maintain membership across all categories

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Directors' report (cont'd)

Indemnification and Insurance of Officers

During the year the company paid insurance premiums in respect of a policy that indemnifies directors against any and all claims and legal costs arising from the discharge of their duties, except where the liability arises out of conduct involving a lack of good faith.

Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

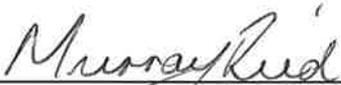
The lead auditor's independence declaration is set out on page 40 and forms part of the directors' report for the year ended 30 June 2014.

Signed in accordance with a resolution of the directors.

Dated at Wollongong 7th October 2014.



Adam Giddings
Director – President



Murray Reid
Director – Treasurer

Wollongong Golf Club Limited
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Statement of profit or loss and other comprehensive income
 for the year ended 30 June 2014

| | Note | 2014 | 2013 |
|--|------|------------------|------------------|
| Revenue | | 4,021,443 | 3,925,503 |
| Other income | 4 | 219,712 | 184,982 |
| Cost of goods sold | | (637,506) | (619,232) |
| Employee expenses | 5 | (1,421,516) | (1,262,561) |
| Depreciation and amortisation expense | 5 | (436,730) | (434,556) |
| Other operating expenses | | (1,889,285) | (1,955,761) |
| Results from operating activities | | (143,882) | (161,625) |
| Finance income | | - | 4 |
| Finance expense | | (59,369) | (76,946) |
| Net finance expense | | (59,369) | (76,942) |
| Operating deficit before income tax | | (203,251) | (238,567) |
| Income tax expense | 3(n) | - | - |
| Operating deficit for the year | | (203,251) | (238,567) |
| Other comprehensive income | | - | - |
| Total comprehensive income | | (203,251) | (238,567) |

The statement of profit or loss and other comprehensive income is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 23 to 39.

Wollongong Golf Club Limited
 ABN: 20 000 740 983
 (A company limited by guarantee)

Statement of changes in equity
 for the year ended 30 June 2014

| | Retained Earnings | Capital Works Reserve | Total Equity |
|--|----------------------|--------------------------|-------------------|
| Balance at 1 July 2012 | 11,794,991 | - | 11,794,991 |
| Total comprehensive income for the year | | | |
| Operating deficit for the year | (238,567) | - | (238,567) |
| Other comprehensive income | - | - | - |
| Total comprehensive income for the year | <u>(238,567)</u> | <u>-</u> | <u>(238,567)</u> |
| Transfer from retained profits | <u>(33,974)</u> | <u>33,974</u> | <u>-</u> |
| Balance at 30 June 2013 | <u>11,522,450</u> | <u>33,974</u> | <u>11,556,424</u> |
| Balance at 1 July 2013 | <u>11,522,450</u> | <u>33,974</u> | <u>11,556,424</u> |
| Total comprehensive income for the year | | | |
| Operating deficit for the year | (203,251) | - | (203,251) |
| Other comprehensive income | - | - | - |
| Total comprehensive income for the year | <u>(203,251)</u> | <u>-</u> | <u>(203,251)</u> |
| Transfer from retained profits | <u>(3,013)</u> | <u>3,013</u> | <u>-</u> |
| Balance at 30 June 2014 | <u>11,316,186</u> | <u>36,987</u> | <u>11,353,173</u> |

The statement of changes in equity is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 23 to 39.

Wollongong Golf Club Limited
 ABN: 20 000 740 983
 (A company limited by guarantee)

Statement of financial position
 as at 30 June 2014

| | Note | 2014 \$ | 2013 \$ |
|--------------------------------------|------|-------------------|-------------------|
| Assets | | | |
| Current assets | | | |
| Cash and cash equivalents | 7 | 267,959 | 90,784 |
| Trade and other receivables | 8 | 223,084 | 208,971 |
| Inventory | 9 | 120,029 | 113,900 |
| Other assets | 10 | 32,611 | 27,289 |
| Total current assets | | <u>643,683</u> | <u>440,944</u> |
| Non-current assets | | | |
| Property, plant and equipment | 12 | 12,559,254 | 12,539,233 |
| Intangible assets | 13 | 62,515 | 63,648 |
| Total non-current assets | | <u>12,621,769</u> | <u>12,602,881</u> |
| Total assets | | <u>13,265,452</u> | <u>13,043,825</u> |
| Liabilities | | | |
| Current liabilities | | | |
| Trade and other payables | 14 | 473,012 | 374,134 |
| Loans and borrowings | 15 | 195,640 | 192,448 |
| Employee benefits | 16 | 147,588 | 105,819 |
| Other liabilities | 17 | 458,838 | 434,838 |
| Total current liabilities | | <u>1,275,078</u> | <u>1,107,239</u> |
| Non-current liabilities | | | |
| Loans and borrowings | 15 | 623,972 | 373,279 |
| Employee benefits | 16 | 13,229 | 6,883 |
| Total non-current liabilities | | <u>637,201</u> | <u>380,162</u> |
| Total liabilities | | <u>1,912,279</u> | <u>1,487,401</u> |
| Net assets | | <u>11,353,173</u> | <u>11,556,424</u> |
| Equity | | | |
| Retained surplus | | 11,316,186 | 11,522,450 |
| Reserves | | 36,987 | 33,974 |
| Total equity | | <u>11,353,173</u> | <u>11,556,424</u> |

The statement of financial position is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 23 to 39.

Wollongong Golf Club Limited
 ABN: 20 000 740 983
 (A company limited by guarantee)

Statement of cash flows
 for the year ended 30 June 2014

| | Notes | 2014 \$ | 2013 \$ |
|---|-------|-----------------------|----------------------|
| Cash flows from operating activities | | | |
| Cash receipts in the course of operations | | 4,251,045 | 4,090,633 |
| Cash payments in the course of operations | | (3,812,765) | (3,982,144) |
| Interest received | | - | 4 |
| Interest paid | | (46,546) | (52,373) |
| Net cash from operating activities | 21 | <u>391,734</u> | <u>56,120</u> |
| Cash flows from investing activities | | | |
| Proceeds on sale of property, plant and equipment | | - | - |
| Payments for property, plant and equipment | | (455,621) | (25,541) |
| Net cash used in investing activities | | <u>(455,621)</u> | <u>(25,541)</u> |
| Cash flows from financing activities | | | |
| Net proceeds from borrowings | | 305,552 | - |
| Net movement in finance lease liabilities | | 11,521 | (113,763) |
| Net cash used in financing activities | | <u>317,073</u> | <u>(113,763)</u> |
| Net increase /(decrease) in cash held | | 253,186 | (83,184) |
| Cash and cash equivalents at 1 July | | 14,773 | 97,957 |
| Cash and cash equivalents at 30 June | 7 | <u><u>267,959</u></u> | <u><u>14,773</u></u> |

The statement of cash flows is to be read in conjunction with the notes to and forming part of the financial statements set out on pages 23 to 39.

Wollongong Golf Club Limited
ABN: 20 000 740 983
(A company limited by guarantee)

Notes to the financial statements
for the year ended 30 June 2014

1 Reporting entity

Wollongong Golf Club Limited (the 'Company') is a not-for-profit company domiciled in Australia and limited by guarantee. The address of the Company's registered office is 151 Corrimal Street, Wollongong NSW 2500. The principal activities of the company is to maintain and conduct a golf club, to encourage the game of golf and to encourage social activities between members of the club.

2 Basis of preparation

(a) Statement of compliance

In the opinion of the directors, the Company is not publicly accountable. The financial statements are Tier 2 general purpose financial statements which have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements adopted by the Australian Accounting Standards Board and the Corporations Act 2001. These financial statements comply with Australian Accounting Standards – Reduced Disclosure Requirements.

The financial statements were approved by the Board of Directors on 29th September 2014.

(b) Basis of measurement

The financial statements have been prepared on the historical cost basis.

(c) Functional and presentation currency

The financial report is presented in Australian dollars, which is the Company's functional currency.

(d) Going concern basis

Notwithstanding that the Company has incurred a loss for the year and its current liabilities exceed its current assets, the financial report has been prepared on the going concern basis which assumes the continuity of normal business activities and the realisation of assets and the settlement of liabilities in the ordinary course of business.

The Company's Board and management continue to pursue a range of initiatives focussed on increasing revenue and controlling the Company's cost structure.

Such initiatives have included:

- The Board has adopted a 5yr debt reduction strategy that will include additional borrowings in the short term to fund future projects that will increase trading and ultimately reduce the level of debt funding required by the Company.

Notes to the financial statements
for the year ended 30 June 2014

(d) *Going concern basis (continued)*

- The Board has successfully demonstrated restraint to increasing expenses and labour costs and has amended the Club's 2011-12 five year strategic plan to focus more resources on driving income. The process for the next strategic planning cycle has commenced.
- The board are developing a new strategy to minimise the impact of stormwater on course. This goal is identified as instrumental in ensuring the primary asset being the Golf Course, is available for play for the maximum number of days in the year.
- Based on these developments and initiatives, the Company's cash flow budgets for the year ending 30 June 2015 indicate that the Company will be able to pay its debts as and when they fall due.

Should this not be the case, the Company, as a contingency measure, has certain assets that may be sold.

(e) *Use of estimates and judgements*

The preparation of financial statements in conformity with AASBs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and any future periods affected.

Information about critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are included in the following notes:

- Note 8 – Provision for doubtful debts; and
- Note 16 – Provision for employee benefits.

3 Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

(a) *Property, plant and equipment*

(i) *Recognition and measurement*

Items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset.

The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the assets to a working condition for their intended use, the costs of dismantling and removing the items and restoring the site on which they are located and borrowing costs directly attributable to the acquisition and construction of the asset.

Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Any gains and losses on disposal of an item of property, plant and equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) are recognised in profit or loss.

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Notes to the financial statements
for the year ended 30 June 2014

3 Significant accounting policies (cont'd)

(a) Property, plant and equipment (cont'd)

Leases in terms of which the company assumes substantially all the risks and rewards of ownership are classified as finance leases. The assets acquired by way of finance lease are stated at an amount equal to the lower of its fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation and impairment losses. Lease payments are accounted for as described in accounting policy 3(l).

(ii) Subsequent costs

The company recognises in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item when that cost is incurred if it is probable that the future economic benefits embodied within the item will flow to the company and the cost of the item can be measured reliably. The costs of the day to day servicing of property, plant and equipment are recognised in the profit and loss as incurred.

(iii) Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives. Land is not depreciated.

Items of property, plant and equipment are depreciated from the date that they are installed and are ready for use.

The estimated useful lives in the current and comparative periods are as follows:

| | |
|----------------------------------|---------------|
| Buildings | 40 years |
| Plant, machinery and vehicles | 5 to 12 years |
| Furniture, fixtures and fittings | 5 to 10 years |
| Capital improvements | 5 years |

The residual value, the useful life and the depreciation method applied to an asset are reviewed at each financial year-end and adjusted if appropriate.

(b) Intangible assets

(i) Poker machine entitlements

Poker machine entitlements are stated at cost less impairment losses. The poker machine entitlements are considered to have an indefinite useful life based on the terms of their issue, and as such they are systematically tested for impairment at each financial year-end.

(ii) Other intangible assets

Other intangible assets that are acquired by the Company, which have finite useful lives, are measured at cost less accumulated amortisation and accumulated impairment losses.

Notes to the financial statements
for the year ended 30 June 2014

3 Significant accounting policies (cont'd)

(iii) *Amortisation*

Amortisation is calculated over the cost of the asset, less its residual value.

Amortisation is recognised in profit and loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use. The estimated useful lives for the current period are as follows:

- Software 2-5 years

Amortisation methods, useful lives and residual values are reviewed at each financial year-end and adjusted as appropriate.

(c) *Trade and other receivables*

Trade and other receivables are stated at their amortised cost less impairment losses.

(d) *Inventories*

Inventories are measured at the lower of cost and net realisable value.

(e) *Cash and cash equivalents*

Cash and cash equivalents comprises cash balances, short term bills (maturity of less than three months) and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the company's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

(f) *Impairment*

The carrying amounts of the Company's assets are reviewed at each reporting date to determine whether there is any indication of impairment. Other than inventories, if any such indication exists, the asset's recoverable amount is estimated. For intangible assets that have indefinite lives, recoverable amount is estimated at each reporting date.

An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in profit or loss, unless an asset has previously been revalued, in which case the impairment loss is recognised as a reversal to the extent of that previous revaluation with any excess recognised through profit or loss.

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Notes to the financial statements
for the year ended 30 June 2014

3 Significant accounting policies (cont'd)

(i) Calculation of recoverable amount

The recoverable amount of receivables carried at amortised cost is calculated as the present value of estimated future cash flows, discounted at the original effective interest rate (i.e., the effective interest rate computed at initial recognition of these financial assets). Receivables with a short duration are not discounted. Impairment of receivables is not recognised until objective evidence is available that a loss event has occurred. Significant receivables are individually assessed for impairment. Impairment testing of significant receivables that are not assessed as impaired individually is performed by placing them into portfolios of significant receivables with similar risk profiles and undertaking a collective assessment of impairment. Non-significant receivables are not individually assessed. Instead, impairment testing is performed by placing non-significant receivables in portfolios of similar risk profiles, based on objective evidence from historical experience adjusted for any effects of conditions existing at each balance date.

The recoverable amount of other assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

(ii) Reversals of impairment

An impairment loss in respect of a receivable carried at amortised cost is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

(g) Interest bearing borrowings

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between cost and redemption value being recognised in the profit or loss over the period of the borrowings on an effective interest basis.

(h) Employee benefits

(i) Short term benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

(ii) Defined contribution plans

Obligations for contributions to defined contribution plans are expensed as the related service is provided. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in future payments is available.

Notes to the financial statements
for the year ended 30 June 2014

3 Significant accounting policies (cont'd)

(h) Employee benefits (cont'd)

(iii) Other long-term benefits

The Company's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value. Re-measurements are recognised in profit or loss in the period in which they arise.

(iv) Termination benefits

Termination benefits are expensed at the earlier of when the Company can no longer withdraw the offer of those benefits and when the Company recognises costs for a restructuring. If benefits are not expected to be settled wholly within 12 months of the end of the reporting period, then they are discounted.

(i) Provisions

A provision is recognised in the balance sheet when the company has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

(j) Trade and other payables

Trade and other payables are stated at their amortised cost. Trade payables are non-interest bearing and are normally settled on 30-day terms.

(k) Revenue

Goods sold and services rendered

Revenue from the sale of goods is measured at the fair value of the consideration received and is recognised when the significant risks and rewards of ownership have been transferred to the buyer. Revenue from services rendered is recognised in profit or loss in proportion to the stage of completion of the transaction at the reporting date.

(l) Lease Payments

Operating lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised in profit or loss as an integral part of the total lease expense and spread over the lease term.

Finance lease payments

Minimum lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

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Notes to the financial statements
for the year ended 30 June 2014

3 Significant accounting policies (cont'd)

(m) *Finance income and finance costs*

Finance income comprises interest income on funds invested. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

Financing costs comprise interest expense on borrowings calculated using the effective interest method. Borrowing costs are expensed as incurred and included in net financing costs. The interest expense component of finance lease payments is recognised in profit or loss using the effective interest method.

(n) *Income tax*

The Company is exempt from income taxation under Section 50-45 of the Income Tax Assessment Act (1997).

(o) *Goods and services tax*

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the taxation authority. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated with the amount of GST included. The net amount of GST recoverable from, or payable to, the ATO is included as a current asset or liability in the statement of financial position.

Cash flows are included in the statement of cash flows on a gross basis. The GST components of cash flows arising from investing and financing activities which are recoverable from, or payable to, the ATO are classified as operating cash flows.

(p) *New standards and interpretations not yet adopted*

(a) AASB 9 Financial Instruments (2013), AASB 9 Financial Instruments (2010) and AASB 9 Financial Instruments (2009) (together AASB 9)

AASB 9 (2009) introduces new requirements for the classification and measurement of financial assets. Under AASB 9 (2009), financial assets are classified and measured based on the business model in which they are held and the characteristics of their contractual cash flows. AASB 9 (2010) introduces additional changes relating to financial liabilities. AASB 9 (2013) introduces new requirements for hedge accounting.

The AASB has yet to approve the latest version of IFRS 9 which was issued by the IASB in July 2014. This version includes limited amendments to the classification and measurement requirements and the new requirements for impairment of financial assets.

AASB 9 is effective for annual periods beginning on or after 1 January 2018. Early adoption is permitted. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of AASB 9.

Wollongong Golf Club Limited
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Notes to the financial statements
 for the year ended 30 June 2014

| | Note | 2014 \$ | 2013 \$ |
|--|------|------------------|------------------|
| 4 Other income | | | |
| Licence Fee received | | 164,114 | 133,828 |
| Compensation-GST Rebate | | 18,611 | 17,180 |
| Capital Levy | | 36,987 | 33,974 |
| | | <u>219,712</u> | <u>184,982</u> |
| 5 Operating expenses | | | |
| Operating expenses include the following items: | | | |
| <i>Personnel expenses</i> | | | |
| Wages and salaries | | 1,239,269 | 1,136,810 |
| Other associated personnel expenses | | 22,174 | 13,181 |
| Contributions to defined contribution superannuation funds | | 111,958 | 99,867 |
| Movement in leave provisions | | 48,115 | 12,703 |
| | | <u>1,421,516</u> | <u>1,262,561</u> |
| Depreciation and amortisation expense | | <u>436,730</u> | <u>434,556</u> |
| 6 Auditors' remuneration | | | |
| Audit of financial report | | 22,800 | 21,205 |
| Other Services | | 4,020 | 3,900 |
| | | <u>26,820</u> | <u>25,105</u> |
| 7 Cash and cash equivalents | | | |
| Cash at bank | | 223,717 | 56,542 |
| Cash on hand | | 44,242 | 34,242 |
| Cash and cash equivalents | | <u>267,959</u> | <u>90,784</u> |
| Bank overdraft | 15 | - | (76,011) |
| Cash and cash equivalents in the statement of cash flows | | <u>267,959</u> | <u>14,773</u> |

Wollongong Golf Club Limited
 ABN: 20 000 740 983
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Notes to the financial statements
 for the year ended 30 June 2014

| | Note | 2014 \$ | 2013 \$ |
|---|------|-------------------|-------------------|
| 8 Trade and other receivables | | | |
| Trade receivables | | 108,569 | 129,366 |
| Provision for doubtful debts | | - | (4,845) |
| | | <u>108,569</u> | <u>124,521</u> |
| Other receivables | | 114,515 | 84,450 |
| | | <u>223,084</u> | <u>208,971</u> |
| <p>As at 30 June 2014, the balance of other receivables represented the EFTPOS , American Express, Diners Club and PaySmart clearing accounts. This is cash received electronically at the club prior to year end and was transferred to the company's bank account after year end.</p> | | | |
| 9 Inventory | | | |
| Liquor stock at cost | | 40,220 | 47,367 |
| Pro shop stock at cost | | 79,809 | 66,533 |
| | | <u>120,029</u> | <u>113,900</u> |
| 10 Other assets | | | |
| Prepayments | | <u>32,611</u> | <u>27,289</u> |
| 11 Core and non-core property | | | |
| <p>Pursuant to Section 41J of the Registered Clubs Amendment Act 2006, the Club defines property as follows:</p> | | | |
| Core property | | 12,559,254 | 12,539,233 |
| Non-core property | | - | - |
| | | <u>12,559,254</u> | <u>12,539,233</u> |

Core property includes the defined premises of the Club and any facilities provided for Club members. Accordingly, all property occupied by the Club is defined as core property.

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Notes to the financial statements
 for the year ended 30 June 2014

| | 2014 \$ | 2013 \$ |
|--|--------------------------|--------------------------|
| 12 Property, plant and equipment | | |
| Land at cost | 1,714,286 | 1,714,286 |
| | <u>1,714,286</u> | <u>1,714,286</u> |
| Buildings at cost | 10,705,375 | 10,705,375 |
| Less: accumulated depreciation | (2,333,889) | (2,066,310) |
| | <u>8,371,486</u> | <u>8,639,065</u> |
| Plant, machinery and vehicles at cost | 1,938,395 | 1,895,711 |
| Less: accumulated depreciation | (1,488,959) | (1,357,769) |
| | <u>449,436</u> | <u>537,942</u> |
| Furniture, fixtures and fittings at cost | 505,258 | 396,010 |
| Less: accumulated depreciation | (386,082) | (350,395) |
| | <u>119,176</u> | <u>45,615</u> |
| Capital improvements at cost | 103,262 | 103,262 |
| Less: accumulated depreciation | (47,392) | (46,248) |
| | <u>55,870</u> | <u>57,014</u> |
| Course development expenditure at cost - course | 1,849,000 | 1,545,311 |
| | <u>1,849,000</u> | <u>1,545,311</u> |
| Total property, plant and equipment | | |
| Net carrying value | <u><u>12,559,254</u></u> | <u><u>12,539,233</u></u> |

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Notes to the financial statements
 for the year ended 30 June 2014

| | 2014 \$ | 2013 \$ |
|---|------------------|------------------|
| 12 Property, plant and equipment (cont'd) | | |
| Reconciliations of the movements in carrying amounts for each class of property, plant and equipment are set out below: | | |
| Land | | |
| Opening carrying amount | <u>1,714,286</u> | <u>1,714,286</u> |
| Closing carrying amount | <u>1,714,286</u> | <u>1,714,286</u> |
| Buildings | | |
| Opening carrying amount | 8,639,065 | 8,907,080 |
| Depreciation | <u>(267,579)</u> | <u>(268,015)</u> |
| Closing carrying amount | <u>8,371,486</u> | <u>8,639,065</u> |
| Plant, machinery and vehicles | | |
| Opening carrying amount | 537,942 | 664,222 |
| Additions | 42,684 | 21,517 |
| Depreciation | <u>(131,190)</u> | <u>(147,797)</u> |
| Closing carrying amount | <u>449,436</u> | <u>537,942</u> |
| Furniture, fixtures and fittings | | |
| Opening carrying amount | 45,615 | 57,525 |
| Additions | 109,248 | 4,025 |
| Depreciation | <u>(35,687)</u> | <u>(15,935)</u> |
| Closing carrying amount | <u>119,176</u> | <u>45,615</u> |
| Capital improvements | | |
| Opening carrying amount | 57,014 | 58,153 |
| Depreciation | <u>(1,144)</u> | <u>(1,139)</u> |
| Closing carrying amount | <u>55,870</u> | <u>57,014</u> |
| Course development expenditure | | |
| Opening carrying amount | 1,545,311 | 1,545,311 |
| Additions | <u>303,689</u> | <u>-</u> |
| Closing carrying amount | <u>1,849,000</u> | <u>1,545,311</u> |

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Notes to the financial statements
 for the year ended 30 June 2014

| | 2014 \$ | 2013 \$ |
|------------------------------------|---------------|---------------|
| 13 Intangible assets | | |
| Poker machine entitlements at cost | 73,279 | 73,279 |
| Less accumulated impairment losses | (13,279) | (13,279) |
| | <u>60,000</u> | <u>60,000</u> |
| Computer software at cost | 60,715 | 60,715 |
| Less accumulated amortisation | (58,200) | (57,067) |
| | <u>2,515</u> | <u>3,648</u> |
| Total intangible assets | <u>62,515</u> | <u>63,648</u> |

Reconciliation of the carrying amounts for each class of intangible assets are set out below:

Poker machine entitlements

| | | |
|-------------------------|---------------|---------------|
| Opening carrying amount | <u>60,000</u> | <u>60,000</u> |
| Closing carrying amount | <u>60,000</u> | <u>60,000</u> |

Computer software

| | | |
|-------------------------|--------------|--------------|
| Opening carrying amount | 3,648 | 5,318 |
| Amortisation | (1,133) | (1,670) |
| Closing carrying amount | <u>2,515</u> | <u>3,648</u> |

14 Trade and other payables

| | | |
|-------------------------------------|----------------|----------------|
| Trade payables | 250,891 | 198,888 |
| Other payables and accrued expenses | 222,121 | 175,246 |
| | <u>473,012</u> | <u>374,134</u> |

Wollongong Golf Club Limited
 ABN: 20 000 740 983
 (A company limited by guarantee)

Notes to the financial statements
 for the year ended 30 June 2014

| | 2014 | 2013 |
|--------------------------------|----------------|----------------|
| | \$ | \$ |
| 15 Loans and borrowings | | |
| <i>Current liabilities</i> | | |
| Finance lease liabilities | 64,965 | 87,317 |
| Bank Overdraft | - | 76,011 |
| Bank loan | 130,675 | 29,120 |
| | <u>195,640</u> | <u>192,448</u> |
| <i>Non-current liabilities</i> | | |
| Finance lease liabilities | 118,195 | 71,499 |
| Bank Loan | 505,777 | 301,780 |
| | <u>623,972</u> | <u>373,279</u> |

The weighted average effective interest rate on finance lease liabilities is 7.78% at 30 June 2014 (2013: 8.01%)

Financing arrangements

Finance facilities

| | | |
|------------------|----------------|----------------|
| • bank overdraft | 300,000 | 300,000 |
| • bank loan | 637,952 | 340,000 |
| | <u>937,952</u> | <u>640,000</u> |

Facilities utilised at reporting date

| | | |
|------------------|----------------|----------------|
| • bank overdraft | - | 76,011 |
| • bank loan | 636,452 | 330,900 |
| | <u>636,452</u> | <u>406,911</u> |

Facilities not utilised at reporting date

| | | |
|------------------|----------------|----------------|
| • bank overdraft | 300,000 | 223,989 |
| • bank loan | 1,500 | 9,100 |
| | <u>301,500</u> | <u>233,089</u> |

Bank overdraft and loan

The overdraft and loan facilities are secured by the following:

- security interest and charge over all of the present and future rights, property and undertakings of Wollongong Golf Club Ltd ACN 000 740 983;
- registered first mortgage over 1 Ross Street, Wollongong NSW 2500; and
- registered first mortgage over 2 Ross Street, Wollongong NSW 2500.

Wollongong Golf Club Limited
 ABN: 20 000 740 983
 (A company limited by guarantee)

Notes to the financial statements
 for the year ended 30 June 2014

| | | | |
|-----------|--|----------------|----------------|
| 15 | Loan and borrowings (cont'd) | 2014 | 2013 |
| | | \$ | \$ |
| | <i>Finance lease liabilities</i> | | |
| | Finance lease liabilities are payable as follows: | | |
| | Less than one year | 75,288 | 93,900 |
| | Between one and five years | 127,615 | 74,374 |
| | | <u>202,903</u> | <u>168,274</u> |
| | Less: future lease finance charges | (19,743) | (9,458) |
| | | <u>183,160</u> | <u>158,816</u> |
| | Finance leases are secured by the assets subject to finance lease agreements | | |
| 16 | Employee benefits | | |
| | <i>Current</i> | | |
| | Annual leave | 137,694 | 96,995 |
| | Long service leave | 9,894 | 8,824 |
| | | <u>147,588</u> | <u>105,819</u> |
| | <i>Non-current</i> | | |
| | Long service leave | <u>13,229</u> | <u>6,883</u> |
| 17 | Other liabilities | | |
| | Subscriptions in advance | 394,863 | 349,322 |
| | Function room deposits | 49,130 | 37,240 |
| | Members draw | 4,900 | 4,900 |
| | Other | 9,945 | 43,376 |
| | | <u>458,838</u> | <u>434,838</u> |
| 18 | Limited liability | | |

The company is limited by guarantee. In the event of the company being wound up, the liability of each member (both during the time he is a member and within one year afterwards) is limited to two dollars (\$2). Total number of members at 30 June 2014 is 3,532 (2013: 3,777).

Wollongong Golf Club Limited
ABN: 20 000 740 983
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Notes to the financial statements
for the year ended 30 June 2014

19 Leasehold land

The current lease with the Wollongong City Council commenced on 1 July 1995 and expires on 30 June 2015.

The lease with Sydney Water was executed on 10 May 2002 and is due to expire on 31 December 2025.

| | 2014 | 2013 |
|---|----------------|----------------|
| | \$ | \$ |
| 20 Operating leases | | |
| Future operating lease rentals not provided for in the financial statements and payable | | |
| • Less than one year | 80,582 | 75,753 |
| • Between one and five years | 186,354 | 190,056 |
| • More than five years | 290,125 | 334,267 |
| | <u>557,062</u> | <u>600,076</u> |

Wollongong Golf Club Limited
 ABN: 20 000 740 983
 (A company limited by guarantee)

Notes to the financial statements
 for the year ended 30 June 2014

21 Reconciliation of cash flows from operating activities

| | | |
|---|----------------|---------------|
| Operating deficit | (203,251) | (238,567) |
| Add/(subtract) non-cash items: | | |
| • Depreciation and amortisation | 436,730 | 434,556 |
| • Hire purchase charges | 12,823 | 24,575 |
| Change in assets and liabilities | | |
| Increase in trade and other receivables | (14,113) | (58,149) |
| Increase in prepayments | (5,322) | (11,183) |
| Increase in inventories | (6,129) | (17,035) |
| Increase/(Decrease) in trade and other payables | 98,878 | (129,077) |
| Increase in other liabilities | 48,115 | 12,703 |
| Increase in employee benefits | 24,003 | 38,297 |
| Net cash from operating activities | <u>391,734</u> | <u>56,120</u> |

22 Subsequent events

There have been no events subsequent to balance date which would have a material effect on the company's financial statements at 30 June 2014.

23 Related parties

(a) Key management personnel compensation

Key management personnel comprise the General Manager, Course Superintendent, Pro Shop Manager and Duty Managers.

The aggregate key management personnel compensation included in 'employee expenses' is \$541,314 (2013: \$452,275).

(b) Key management personnel and director transactions

A number of key management personnel, or their related parties, hold positions in other entities that result in them having control or significant influence over the financial or operating policies of these entities.

One of these entities transacted with the Club in the reporting period. The terms and conditions of the transactions with key management personnel and their related parties were no more favourable than those available, or which might reasonably be expected to be available, on similar transactions to non-key management personnel related entities on an arm's length basis.

Wollongong Golf Club Limited
 ABN: 20 000 740 983
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Notes to the financial statements
 for the year ended 30 June 2014

23 Related parties (cont'd)

The aggregate value of transactions and outstanding balances relating to key management personnel and entities over which they have control or significant influence were as follows:

| <i>In dollars</i> | | <i>Note</i> | Transaction value year ended 30 June | | Balance outstanding as at 30 June | |
|--------------------------|---------------------|-------------|---|-------------|--|-------------|
| | | | 2014 | 2013 | 2014 | 2013 |
| | | | \$ | \$ | \$ | \$ |
| RM Chartered Accountants | Accounting Services | i | 26,400 | 12,000 | 4,400 | - |
| Hanson Lawyers | Legal Services | ii | 2,500 | - | - | - |
| Martin, Morris & Jones | Real Estate | iii | 2,388 | - | - | - |

- (i) In 2012 the Club entered into a contract with RM Chartered Accountants, of which Murray Reid is a principle, to provide management accounting services to the Golf Club. RM Chartered Accountants merged with O'Donnell Hennessey & Co on 1 July 2014.
- (ii) In October 2013 the Club entered into a contract with Hanson Lawyers, of which Ann Woods is a principle, to provide legal services to the Golf Club.
- (iii) In 2014 the Club entered into a contract with MMJ, of which Geoff Jones is a principle, to provide management services for a Development Application to be created for 2 practise nets at the Golf Club.

Wollongong Golf Club Limited
ABN: 20 000 740 983
(A company limited by guarantee)

Directors' declaration

In the opinion of the directors of Wollongong Golf Club Limited:

- (a) the Company is not publicly accountable;
- (b) the financial statements and notes, set out on pages 19 to 39, are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the company's financial position as at 30 June 2014 and their performance, for the financial year ended on that date; and
 - (ii) complying with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Regulations 2001.
- (c) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the directors.

Dated at Wollongong this 7 day of October 2014.


Adam Giddings
President


Murray Reid
Treasurer



Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: the directors of Wollongong Golf Club Limited

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2014 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Richard Drinnan
Partner

Wollongong

7 October 2014



Independent auditor's report to the members of Wollongong Golf Club Ltd

Report on the financial report

We have audited the accompanying financial report of Wollongong Golf Club Ltd (the Company), which comprises the statement of financial position as at 30 June 2014, and the statement profit and loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary or description of significant accounting policies and other explanatory notes 1 to 23 and the directors' declaration.

Directors' responsibility for the financial report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards – Reduced Disclosure Requirements, a true and fair view which is consistent with our understanding of the Company's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*.



Auditor's opinion

In our opinion the financial report of Wollongong Golf Club Ltd is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Company's financial position as at 30 June 2014 and of its performance for the year ended on that date; and
- (b) complying with Australian Accounting Standards - Reduced Disclosure Requirements and the Corporations Regulations 2001.


KPMG



Richard Drinnan
Partner

Wollongong

7 October 2014



Disclaimer

The additional financial information presented on pages 45 to 54 is in accordance with the books and records of Wollongong Golf Club Limited which have been subjected to the auditing procedures applied in our statutory audit of the company for the year ended 30 June 2014. It will be appreciated that our statutory audit did not cover all details of the additional financial information. Accordingly, we do not express an opinion on such financial information and no warranty of accuracy or reliability is given.

In accordance with our firm policy, we advise that neither the firm nor any member or employee of the firm undertakes responsibility arising in any way whatsoever to any person (other than the company) in respect of such information, including any errors or omissions therein, arising through negligence or otherwise however caused.



Wollongong
7 October 2014

Wollongong Golf Club Limited
ABN: 20 000 740 983
(A company limited by guarantee)

Operating statement
for the year ended 30 June 2014

| | 2014 \$ | 2013 \$ |
|------------------------------------|------------------|------------------|
| Divisional operating income | | |
| Bar trading surplus | 86,372 | 153,563 |
| Poker machine trading surplus | 161,128 | 155,899 |
| Course and Match trading surplus | 389,961 | 365,177 |
| Clubhouse trading (deficit) | (1,161,445) | (1,371,263) |
| Accommodation trading surplus | 461,195 | 609,328 |
| Pro shop trading (deficit) | (140,462) | (151,271) |
| Net operating deficit | <u>(203,251)</u> | <u>(238,567)</u> |

Wollongong Golf Club Limited
 ABN: 20 000 740 983
 (A company limited by guarantee)

Course and Match trading account
 for the year ended 30 June 2014

| | 2014 \$ | 2013 \$ |
|---------------------------------|------------|------------|
| Course and Match income | | |
| Carts | 96,119 | 91,581 |
| Competition fees | 325,258 | 275,464 |
| Course Levy | 36,987 | 33,974 |
| Green fees | 202,105 | 235,613 |
| Tuition Income | 42,174 | 43,785 |
| Junior income | 10,422 | 11,045 |
| Verti Drain income | 1,200 | 1,200 |
| Membership Fees | 606,786 | 571,101 |
| Vets income | 5,364 | 6,031 |
| Ladies income | 33,823 | 35,072 |
| | 1,360,238 | 1,304,866 |
| Course and Match expense | | |
| Advertising | 945 | 1,305 |
| Affiliation fees | 17,449 | 20,899 |
| Bar vouchers | 908 | 1,058 |
| Cart rental | 1,364 | 1,200 |
| Chemicals and fertilizers | 40,090 | 29,674 |
| Cleaning and Laundry | 1,551 | 7,529 |
| Council rates | 22,766 | 21,306 |
| Course Improvements | 5,060 | 772 |
| Depreciation plant and vehicles | 98,835 | 96,999 |
| Electricity and gas | 6,117 | 5,085 |
| Equipment Lease | 24,229 | 24,232 |
| HP Interest | 12,824 | 22,913 |
| Insurance claims | 271 | 2,610 |
| Irrigation | 9,468 | 10,427 |
| Junior raffle costs | 7,281 | 3,396 |
| Ladies expenses | 21,182 | 27,550 |
| Leave expenses | 20,623 | 8,264 |

Wollongong Golf Club Limited
 ABN: 20 000 740 983
 (A company limited by guarantee)

Course and Match trading account
 for the year ended 30 June 2014 (cont'd)

| | 2014 | 2013 |
|----------------------------------|----------------|----------------|
| | \$ | \$ |
| Members amenities | 8,471 | 11,526 |
| Motor Vehicle Expenses | 38,029 | 12,555 |
| Occupational Health and Safety | - | 109 |
| Payroll Tax | 4,909 | 2,130 |
| Pest Control | - | 2,156 |
| Petrol and Gas | 31,848 | 22,488 |
| Printing and stationery | 325 | 3,840 |
| Promotions and Marketing | 14,368 | 6,862 |
| Rentals | 47,737 | 57,622 |
| Repairs and maintenance | 50,012 | 88,522 |
| Representative team expenses | 10,024 | 11,821 |
| Sand, Soil and Turf | 9,248 | 21,234 |
| Staff amenities and uniforms | 3,820 | 2,027 |
| Staff training | 6,376 | 850 |
| Subscriptions and Fees | 4,027 | 5,352 |
| Superannuation | 26,540 | 22,383 |
| Tools and Equipment | 5,606 | 7,804 |
| Trophies | 90,238 | 81,426 |
| Tyres, Tubes and Batteries | 1,583 | 1,726 |
| Vets expense | 4,172 | 800 |
| Wages | 299,574 | 266,462 |
| Water usage and service | 20,384 | 22,620 |
| Water testing | - | - |
| Working bee costs | 2,023 | 2,155 |
| | <u>970,277</u> | <u>939,689</u> |
| Course and match trading surplus | 389,961 | 365,177 |

Wollongong Golf Club Limited
 ABN: 20 000 740 983
 (A company limited by guarantee)

Clubhouse trading account
 for the year ended 30 June 2014

| | 2014 \$ | 2013 \$ |
|--|------------|------------|
| Clubhouse income | | |
| Functions income | 65,388 | 84,004 |
| Interest revenue | - | 4 |
| Keno commission – from gaming operations | 20,775 | 26,127 |
| Tab commission – from gaming operations | 4,488 | 4,750 |
| Telephone Income | 1,431 | - |
| Lockers and Other Golf Income | 8,954 | 16,120 |
| Membership fees | - | 41 |
| Raffles | 11,918 | 13,588 |
| Licence Fee Received | 164,114 | 133,828 |
| Vending commission | 22,670 | 5,227 |
| Training Apprentices Subsidy | 19,616 | 5,000 |
| Sundry income | - | 1,927 |
| Sponsorships | 10,641 | - |
| Donations | 28,221 | 793 |
| | 358,216 | 291,409 |
| Clubhouse expenses | | |
| Audit fees | 26,820 | 25,105 |
| Accounting & bookkeeping | 37,203 | 31,215 |
| Advertising | 21,683 | 42,472 |
| Bad Debts Expense | - | 3,457 |
| Bank charges and interest | 46,546 | 52,373 |
| Cleaning Expenses | 92,142 | 73,292 |
| Computer support | 54,090 | 44,521 |
| Consulting fees | 19,080 | 7,140 |
| Council rates | 48,997 | 40,541 |
| Credit Card Commissions | 4,413 | 6,237 |
| Depreciation – other | 49,798 | 45,515 |

Wollongong Golf Club Limited
 ABN: 20 000 740 983
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Clubhouse trading account
 for the year ended 30 June 2014 (cont'd)

| | 2014 | 2013 |
|----------------------------------|---------|---------|
| | \$ | \$ |
| Depreciation - buildings | 267,382 | 267,853 |
| Director's expenses | 5,691 | 5,539 |
| Donations | 960 | 1,112 |
| Entertainment | 45,118 | 35,717 |
| Electricity & gas | 122,463 | 143,684 |
| Function costs | 52,470 | 33,527 |
| Hire and rental | - | 3,118 |
| Hire purchase charges | 1,725 | 1,488 |
| Insurances | 63,262 | 56,294 |
| Keno expenses | 7,801 | 7,684 |
| Leave expenses | 6,470 | (4,875) |
| Legal fees | 10,711 | 10,499 |
| Licences | 67 | 66 |
| Members draw | - | - |
| Members/staff amenities | 37,537 | 20,048 |
| Occupational health and safety | 526 | 719 |
| Payroll tax | 3,748 | 1,549 |
| Printing, postage and stationery | 20,316 | 23,739 |
| Raffle expenses | 16,675 | 28,821 |
| Repairs and maintenance | 143,722 | 296,101 |
| Security | 39,519 | 117,273 |
| Sponsorships | - | 95 |
| Subscriptions and membership | 8,989 | 6,230 |
| Sundry expenses | 637 | 549 |
| Superannuation | 12,975 | 11,872 |
| TAB expenses | 20,276 | 14,679 |
| Telephone | 14,895 | 20,053 |
| Training | 15,386 | 12,976 |
| Wages | 140,705 | 130,952 |
| Water | 17,972 | 7,790 |

Wollongong Golf Club Limited
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Clubhouse trading account
for the year ended 30 June 2014 (cont'd)

| | | |
|--------------------------------|--------------------|--------------------|
| Workers compensation insurance | 34,299 | 25,775 |
| Promotions and Marketing | 6,592 | 9,877 |
| | <u>(1,519,661)</u> | <u>(1,662,672)</u> |
| Clubhouse trading deficit | <u>(1,161,445)</u> | <u>(1,371,263)</u> |

Wollongong Golf Club Limited
 ABN: 20 000 740 983
 (A company limited by guarantee)

Bar trading account
 for the year ended 30 June 2014

| | 2014 \$ | 2013 \$ |
|----------------------------|----------------------|-----------------------|
| Bar trading account | | |
| Bar sales | 971,736 | 1,029,304 |
| Less : Cost of goods sold | (403,206) | (392,569) |
| Gross profit | <u>568,530</u> | <u>636,735</u> |
| Gross profit (%) | <u>58.5%</u> | <u>61.9%</u> |
| Bar expenses | | |
| Cleaning and laundry | 4,488 | 13,292 |
| Leave expenses | 22,357 | (4,310) |
| Repairs and maintenance | 335 | 3,955 |
| Depreciation | 4,367 | 3,940 |
| Staff amenities | 13,913 | 15,774 |
| Superannuation | 33,443 | 32,895 |
| Wages | 365,594 | 372,650 |
| Payroll Tax | 6,058 | 4,559 |
| Freight – Bar | - | - |
| Gas – Bar | 2,608 | 2,071 |
| Bar Purchases | 7,193 | 5,108 |
| Pro shop purchases | 212 | 191 |
| Coffee machine rental | - | - |
| Complimentary | 2,416 | 6,485 |
| Promotions and Marketing | 10,988 | 11,622 |
| Unders/(Overs) | (3,946) | 5,998 |
| Wastage and Breakage | 12,132 | 8,491 |
| Stocktake fees | - | 450 |
| | <u>482,158</u> | <u>483,171</u> |
| Bar trading surplus | <u><u>86,372</u></u> | <u><u>153,564</u></u> |

Wollongong Golf Club Limited
 ABN: 20 000 740 983
 (A company limited by guarantee)

Poker machine trading account
 for the year ended 30 June 2014

| | 2014 | 2013 |
|--------------------------------------|----------------|----------------|
| | \$ | \$ |
| Poker machine trading account | | |
| Poker machine net revenue | 216,620 | 221,243 |
| GST rebate | 18,611 | 17,180 |
| | <u>235,231</u> | <u>238,423</u> |
| Poker machine expenses | | |
| Depreciation | 14,013 | 16,446 |
| Maintenance | 10,837 | 11,431 |
| Monitoring costs | 9,953 | 9,672 |
| Licences | 38,813 | 44,196 |
| Printing, postage and stationary | 487 | 779 |
| | <u>74,103</u> | <u>82,524</u> |
| Poker machine trading surplus | <u>161,128</u> | <u>155,899</u> |

Wollongong Golf Club Limited
 ABN: 20 000 740 983
 (A company limited by guarantee)

Accommodation trading account
 for the year ended 30 June 2014

| | 2014 | 2013 |
|--------------------------------------|-------------|-------------|
| | \$ | \$ |
| Accommodation Trading Account | | |
| Room Charges | 959,713 | 924,118 |
| | <hr/> | <hr/> |
| Accommodation Expenses | | |
| Cleaning and laundry | 220,011 | 46,419 |
| Commissions | 29,462 | 29,221 |
| Depreciation | 2,334 | 3,803 |
| Repairs and maintenance | 9,432 | 39,589 |
| Subscriptions | 11,290 | 14,349 |
| Superannuation | 17,784 | 13,549 |
| Wages | 198,054 | 149,426 |
| Leave Expenses | 4,320 | 8,199 |
| Payroll Tax | 3,181 | 1,922 |
| HP Charges | - | 172 |
| Promotions and marketing | 341 | 6,142 |
| Printing, postage, stationary | 1,904 | 1,998 |
| Staff clothing | 405 | - |
| | <hr/> | <hr/> |
| | 498,518 | 314,789 |
| | <hr/> | <hr/> |
| Accommodation trading surplus | 461,195 | 609,328 |
| | <hr/> <hr/> | <hr/> <hr/> |

Wollongong Golf Club Limited
 ABN: 20 000 740 983
 (A company limited by guarantee)

Pro Shop trading account
 for the year ended 30 June 2014

| | 2014 | 2013 |
|---------------------------------|-------------------------|-------------------------|
| | \$ | \$ |
| Pro Shop trading account | | |
| Pro Shop revenue | 356,930 | 323,427 |
| Less: Cost of sales | (234,299) | (226,663) |
| Gross profit | <u>122,631</u> | <u>96,764</u> |
| Gross profit (%) | 34.4% | 30% |
| | | |
| Tuition income | <u>-</u> | <u>-</u> |
| | | |
| Pro Shop expenses | | |
| Consumables | 168 | - |
| Leave expense | (5,655) | 5,427 |
| Payroll tax | 3,873 | 3,020 |
| Printing, postage, stationery | 1,365 | 95 |
| Promotions and marketing | 4,727 | 2,303 |
| Repairs and maintenance | 2,555 | 1,930 |
| Superannuation | 21,216 | 19,166 |
| Wages | 235,342 | 217,320 |
| Under/ (overs) | (498) | (1,226) |
| | <u>263,093</u> | <u>248,035</u> |
| | | |
| Pro Shop trading deficit | <u><u>(140,462)</u></u> | <u><u>(151,271)</u></u> |